

Host: People's Government of Qingyuan, Guangdong

Organizer:  Recycling Metal Industry Association Qingyuan  cbi易贸



Further Understanding of Chinese Market
Efficient Guiding of Global Export
In Recycling Metal Industry

3rd International  <http://irmn.cbichina.com>

RECYCLING METAL

Network 2012

19-20 March 2012
Qingyuan, China

Highlights:

- Pre-event release of supply and demand information, one-to-one business match-making on site
- Customs data collection 2011 and interpretation of Customs policy 2012
- Overseas supply status focus and outlook
- Gathering of hundreds of metal scrap suppliers and major metal recycling parks in China
- On-site Q&A: analysis of formalities on applying for AQSIQ certificate

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3rd International RECYCLING METAL Network 2012

EVENT BACKGROUND

Chinese commodity market was bearish in 2011 amid Europe's debt crisis and downstream production cuts. However, metal recycling industry maintained robust growth with government's policy support. Major fluctuations are being detected in copper and aluminum prices towards the year-end. New dynamics are also taking place in several recycling metal industry parks in north China, east China and south China. Many enterprises are preparing for a bigger market share in 2012. What changes will take place in China's customs policy? How will domestic scrap suppliers adjust their procurement strategies based on these policy changes? If copper and aluminum prices keep falling, how will scrap processing plants safeguard their margins? How will foreign suppliers adjust their sales and pricing strategies to cope with the sluggish downstream market?

The third International Recycling Metal Network, host by Qingyuan People's Government, will be jointly organized by Recycling Metal Industry Association Qingyuan and CBI in March 2012. The event will continue to focus on metal recycling market trade and sent invitations to related enterprises. To facilitate better understanding, it will arrange a business delegation of foreign suppliers to major metal recycling parks in Guangxi, Jiangxi, Guangdong and Zhejiang.

You cannot miss it, the third International Recycling Metal Network!

WHY ATTEND

▶ Multi-stop S-D Talk

Pre-event release of supply and demand information every week, covering 5,000+ clients
On-site face-to-face business negotiation

▶ Industry Park Visit

Visit to local enterprises in Qingyuan, having an all-around understanding of the so-called "Capital of Reclaimed Copper"
Business delegation of foreign suppliers to recycling metal parks in south & east China

▶ Service Update

- Network + Business Visit
- Half-page of Company Introduction in Conference Brochure
- Seating Match (by supplier, buyer, trader and disassembling factory)
- Enterprise Supply-Demand Booth
- Business Card Translation Service

▶ Customer Appointment

The organizing committee will provide you on-site appointment service with new clients based on your requirements on our appointment card. We can also provide you the meeting room reservation service to facilitate your business negotiation.

▶ Panel Discussion

Professionals and specialists will exchange opinions on hot issues and provide you advice on enterprises' development strategy.

WHO WILL ATTEND



- Leaders from government authority/industry alliance/association/park 10%
- Overseas recycling metal supplier 20%
President/managing director/general manager/director/sales director/regional chief/strategic development manager
- Trader/recycling metal purchaser 10%
President/general manager/procurement director/import & export director
- Dismantling plant 40%
President/general manager/marketing director/procurement director
- Smelting plant 15%
President/general manager/procurement director
- AQSIQ service institute/financial service institute/electronic exchange/consulting firm/market analysis agency/research institute 5%



3rd International RECYCLING METAL Network 2012

PAST EVENT REVIEW

International Scrap Metal Network 2010

Date: 1-2 July 2010 Venue: Qingyuan

2nd International Recycling Metal Network 2011

Date: 16-17 June 2011 Venue: Qingyuan



PAST EVENT

International Recycling Metal Network 2010 & 2011

CBI International Recycling Metal Network has got the full support from the people's government of Qingyuan since its start in 2010. The annual meeting, aiming at creating a green industrial chain and seeking new approaches to sustainable development, organized business delegations to Qingyuan Recycling Resources Industry Park, the first phase 100ktpa electrolytic copper plant invested by Guangdong Qingyuan Yunnan Copper Nonferrous Metal Co., Huaqing Group and Renewable Resources Demonstration Base of Qingyuan, China. It attracted over 40 international metal scrap suppliers, such as Euro Metal Recycling, OneSteel Recycling, Ye Chiu Metal Recycling (China) Ltd., TSR Recycling GmbH & Co. KG, Lucky Group, Sharif Metals INT'L., Shar Metal Trading CO. S.A.R.L. and hundreds of suppliers and traders from over ten countries and regions joined the network, including US, UK, Australia, Germany, Netherlands, UAE, Lebanon, Spain and India, etc...

PAST EVENT REVIEW

- Mr. Fan Zhang / Deputy Secretary-General / **People's Government of Qingyuan City, China**
- Mr. Kunhong Lai / President / **Vice-Chairman of CMRA, Chairman of Qingyuan Recycling Metal Industry Association**
- Mr. Scott J. Home / General Counsel & Vice President / **Institute of Scrap recycling Industries (ISRI)**
- Mr. Engr. Salam Al Sharif / President & CEO / **Sharif Group**
- Mr. Maosong Sun / Secretary General of CPC / **Guangdong Qingyuan Yunnan Copper Non-ferrous Metals**
- Mr. Ningqiao Yang / Factory Director / **Qingyuan Huayang Aluminum Co., Ltd**

LOCATION

Guangzhou Baiyun Airport to Qingyuan, **62.3km**, about 1 hr 30mins by car
Guangzhou Baiyun Airport to Guangzhou, **31.1km**, about 1 hr by car
Qingyuan to Guangzhou, **76.5km**, about 1 hr 40 mins

ABOUT US

Host: People's Government of Qingyuan, Guangdong

Qingyuan is the so-called China's capital of recycling copper. In 2010, total output value of renewable non-ferrous metal industry of Qingyuan was CNY 85.55 billion, accounting for 27.76% of the total industry output value of the city. Qingyuan takes over 38.63% of China's total recycling copper production and 14.18% of total copper production (4.793 million tons). In 2010, there were 25 designated importing companies which imported 1.07 million metal scraps. Dismantling volume was about 2.5 million tons and the output of recycling copper was 680,000 tons. In three years, Qingyuan's further processing capacity of recycling copper will reach one million tons and output value will increase to CNY 100 billion.

Co-organizer: Recycling Metal Industry Association Qingyuan

Recycling Metal Industry Association Qingyuan, aiming at serving the industry and enterprises, was founded in April 2003. Adhering to the principles of reform and innovation and scientific outlook of development, the association safeguards industry benefits, enhances enterprises' core competitiveness, promotes industry restructuring and boosts industry upgrading. It now has more than one hundred member companies including major enterprises, NPC deputies at municipal and district levels, political advisors and overseas members from Taiwan and Hong Kong.





REGISTRATION FORM

Please fill up this registration form
and fax back to +65 68263068 or email to
liuqinghua@smafederation.org.sg

COMPANY INFORMATION

Company Name (Invoice Title) _____
Tel _____ Fax _____
Address _____ Postcode _____
Contact Person _____ Tel _____ Email _____

Accommodation (Please choose)

SMA Member

Need to book the hotel Book the other hotel myself

DELEGATE 1:

Delegate Name _____ Mr. / Ms. Job Title _____
E-mail _____ Direct Tel _____ Mobile _____

DELEGATE 2:

Delegate Name _____ Mr. / Ms. Job Title _____
E-mail _____ Direct Tel _____ Mobile _____

DELEGATE 3:

Delegate Name _____ Mr. / Ms. Job Title _____
E-mail _____ Direct Tel _____ Mobile _____

REGISTRATION FEE

Early Bird (Register before January 20th)

1 delegate USD **1,295** / person
2+ (from same company) USD **1,095** / person

VIP package

USD **2,200**

including: Two delegates(USD2,990); One booth at S-D talk section (USD 950); Half-page promotional introduction of company in conference brochure (USD 200); Name card translation and printing (attached to conference brochure)(USD 300); Release of supply and demand information on inside pages on conference brochure

Register & Pay after January 20th

1 delegate USD **1,495** / person
2+ (from same company) USD **1,295** / person



15% discount
Registration Fee
for SMA member

NOTES

1. Fees covers conference services, attendee list, presentation documents, market expert consulting service, simultaneous interpretation (Chinese-English), coffee break, and Meals.
2. Please make the payment and pay by bank transfer in 5 working days after fax back this confirmation.
3. Delegates must bear bank charges and local taxes (if applicable). Fee must be NET of ALL charges.
4. The deadline for registration is February 24th. If you register after that, we can't guarantee you will have all services including conference materials.
5. You are liable for 50% of the total fees on condition of cancellation before March 2nd, 2012. Substitution of the delegates is acceptable in advance to the network and to the notification of us.
6. We will send you the final confirmation letter, conference agenda and hotel registration two weeks ahead of the network. Please contact us if you do not receive them.